

# Weather Intelligence

Turn weather data into actionable insights



2.26.2021

# About me

## 鄭嶠

- ClimaCell since 2018
- University of Miami PhD (2012-2018)
- 中研院環變中心 (2011-2012)
- 台大大氣 (2010)
- <https://fischcheng.github.io>



Yu Cheng, PhD

Senior Atmospheric Data Scientist at ClimaCe'



# **About ClimaCell**

90% of businesses cannot **understand** what weather data means for them

**90%**

85% of the people around the globe doesn't have **reliable** real time and forecast weather data

**85%**

# About us

We are powering actionable weather insights around the world.

Our mission is to **help people** and organizations manage weather related challenges with the best information and insights.



AMONG OUR CUSTOMERS

Uber

nationalgrid

USTA - US OPEN

PATRIOTS

PROCORE™



jetBlue



UNITED



AMADEUS

ClimaCell

**\$5M**

First capital

2016



Weather of Things

Boston

**\$15M**

A round

2017



Microweather  
Models & Engines

Tel Aviv

**\$60M**

B round

2018



Right Information Unlocks  
Business Insights

Boulder

APAC

**\$23M**

2019 →



Collaborate and drive actions  
with **personalized Insights**

2020

INVESTORS

jetBlue

Canaan



FENTINALIS  
PARTNERS

SoftBank

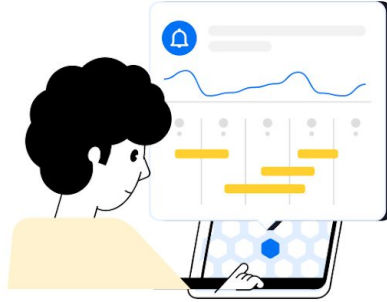


**What's ClimaCell  
MicroWeather OS  
Does For You**

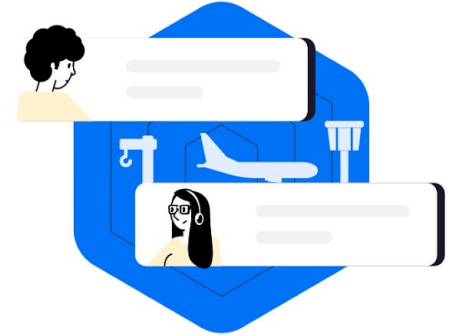




Providing you with the right **information**



Equipping your business with invaluable **insights**



Driving collaboration and **actions**





Information



# The Right Information

ClimaCell **MicroWeather OS** provides high resolution historical, real time, and forecast **weather data**

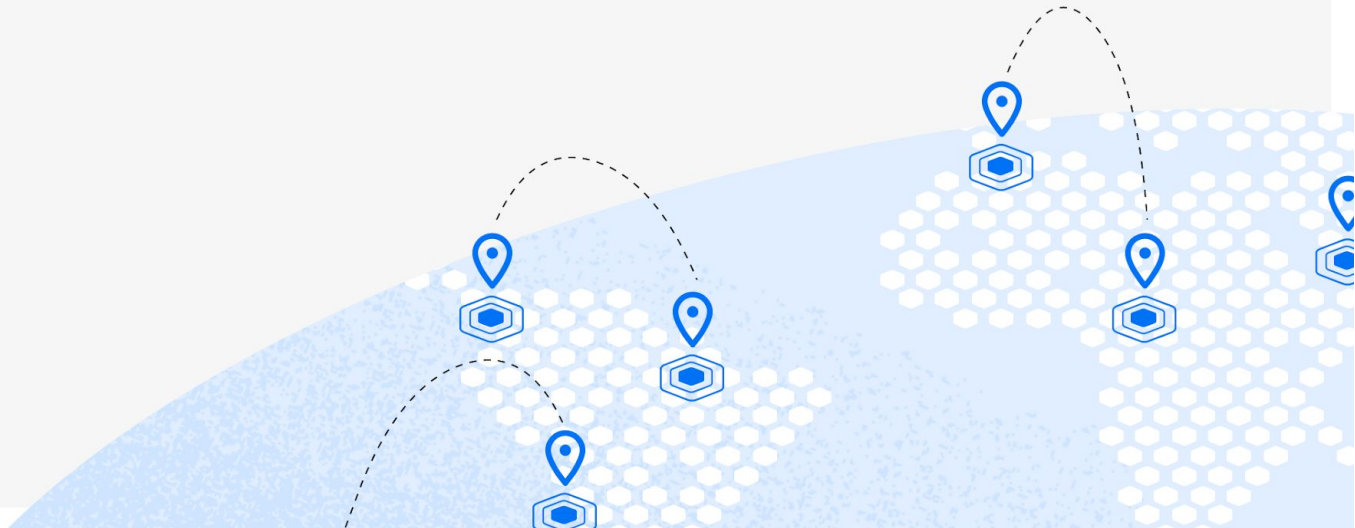




Information

# Everywhere

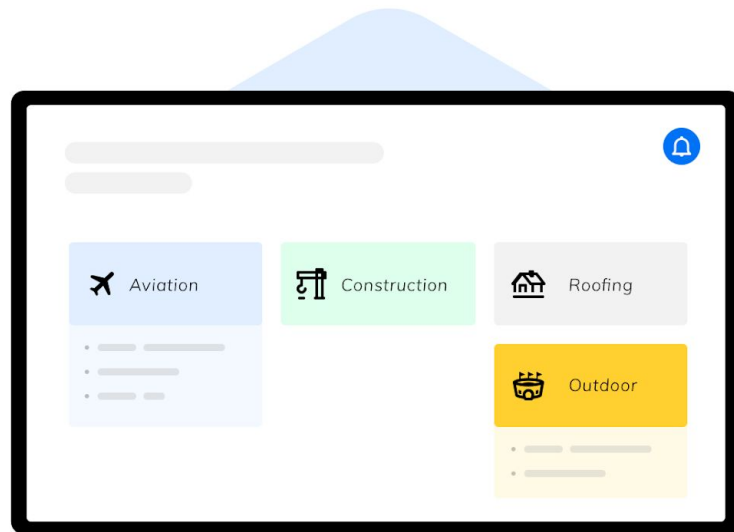
Help people and companies work smarter, making sure that partners, employees, and customers are informed - **globally**





## Invaluable Insights

Provide your team with global weather knowledge and the **business impact** it means for them



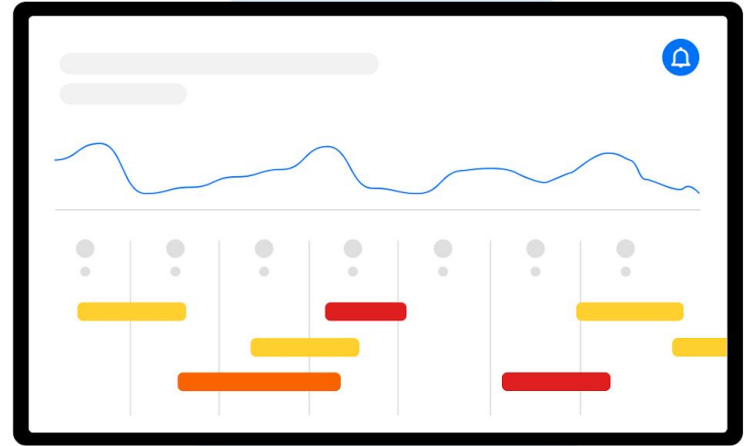
Choose from our vertical-based **insight library**



Insights



Apply insights or create your own **customized insights**



Start watching the **impact** on your business



1

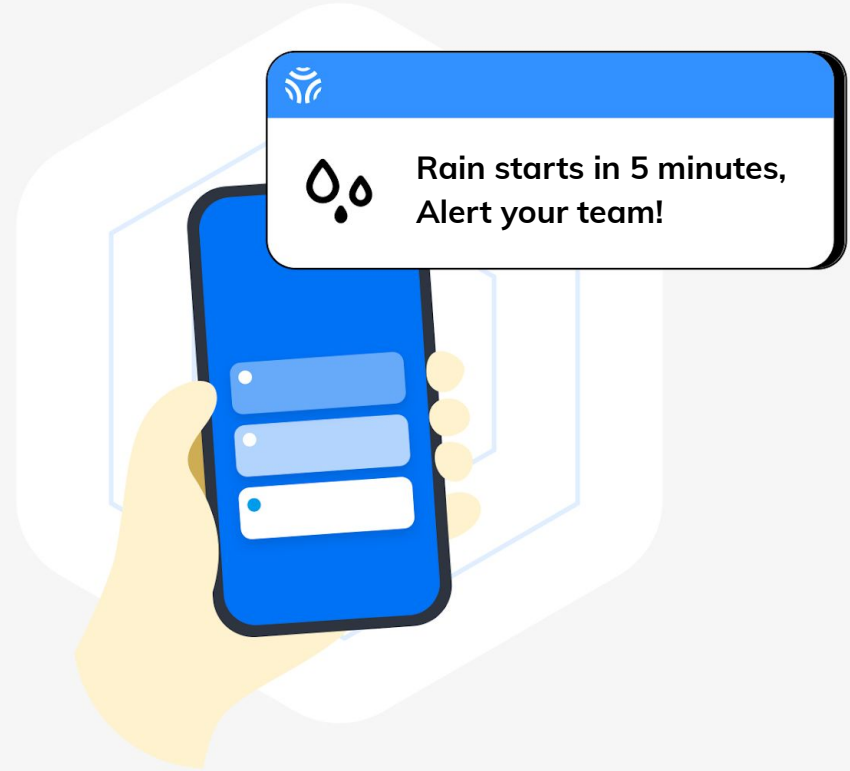
2

3

Actions

## Driving Actions

to improve situational awareness and trigger teams to take the best action at the **right location, time and context**



1

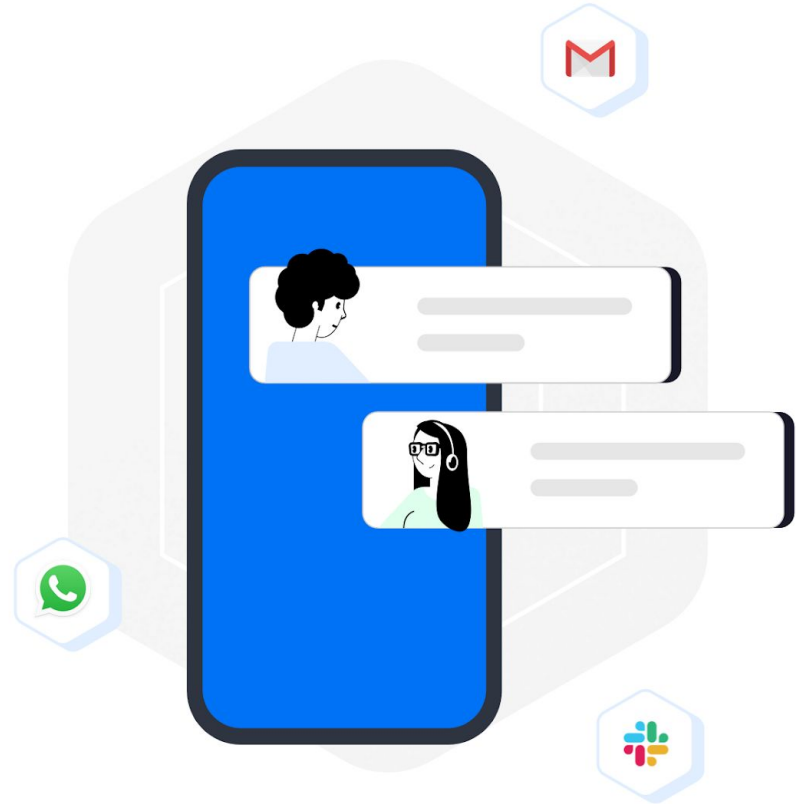
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Actions

## Collaboration Tools

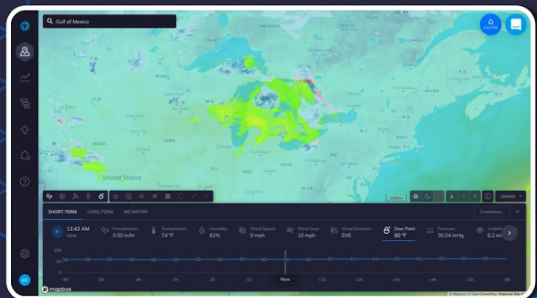
*Share information, insights and decisions* using ClimaCell's collaboration tools, via emails, apps, text messages, and more



# Business Products

## HyperCast

HyperCast is the next generation of ClimaCell's revolutionary weather forecasting platform.



## API

The modern weather API - providing the most accurate weather and air quality data everywhere in the world.



**See how  
HyperCast™  
works**

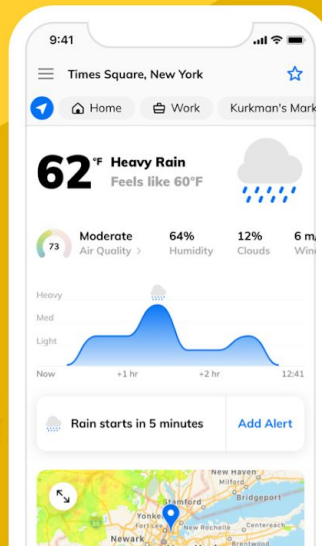




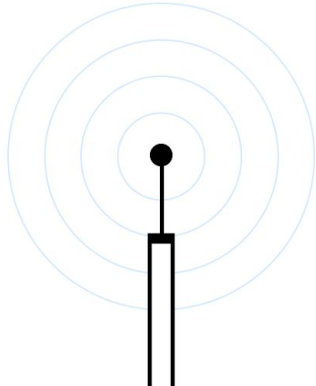
# Consumer Products

## Weather Assistant

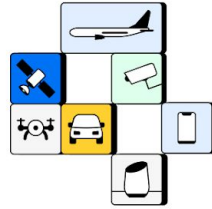
Have you ever cancelled a picnic due to “40% chance of rain” only to have sunny skies? Taken your dog for a walk and gotten stuck in unanticipated rain? Wished you’d left the house 10 minutes earlier to avoid suddenly stormy conditions?



All weather data and model outputs are  
generated by **governments and repackaged**  
**by private companies**



# How it Works?



## Our Data – Weather of Things

Millions of data points from proprietary sources such as IoT, Drones, Airplanes, Cellular Signals, Sat Com Signals, Cameras, and more, combined with traditional data sources.



## Our MicroWeather Models

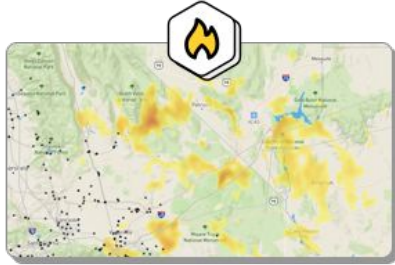
Proprietary models that are researched and developed in-house, optimized to achieve the highest degree of accuracy in history.



## MicroWeather Technology Engine

Optimized for low latency, high accuracy, and integration with our MicroWeather Operating System tools. Weather data optimized to solve complex business problems.

# Proprietary Global Solutions



Wildfire Risk



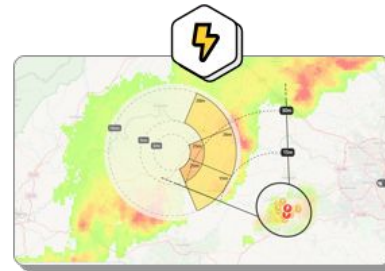
Road Risk



Flood Alerts



High Res Air Quality



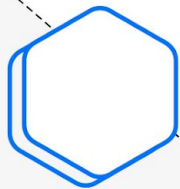
Lightning Forecast

# **What Customers Say About ClimaCell**

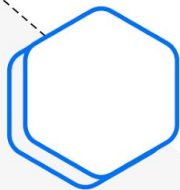




Increase efficiency



Reduce risk



Minimize unnecessary costs

# Aviation

- Improve Safety
- Optimize Operations
- Reduce Flight Delays

## What Customers say about ClimaCell?

*“This tool was designed with an understanding of the decision-making pressure airport leaders face every day.”*



**jetBlue**

Ian Deason, SVP Customer Experience



# Sports & Outdoor

- Minimize Unnecessary Delays and Cancellations
- Reduce Equipment Damage
- Prepare for Extreme Weather Conditions

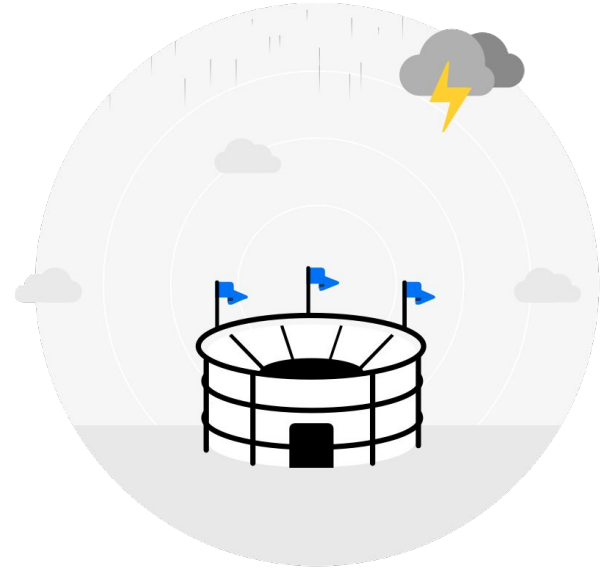
## What Customers say about ClimaCell?

*“If lightning is going to touch down on the property, we need to know about the threat in advance - we need to get everyone to sheltered areas. ClimaCell’s tools tell us when to expect a weather event and when it will pass us.”*



**PATRIOTS**

Jason Stone, Senior Director of Operations,  
Kraft Sports and Entertainment





# Drones

- Ensure Safety
- Improve Route Planning
- Increase Operational Efficiency

## What Customers say about ClimaCell?

*“Our goal at UASidekick is to help pilots be safe when they take to the skies. Providing next generation tools, such as ClimaCell’s MicroWeather solution, is essential to moving the UAS industry forward.”*



Nathan Ruff, UASidekick CEO



# Construction

- Increase Operational Efficiency
- Improve Crew Safety
- Lightning Forecast

## What Customers say about ClimaCell?

*"Our biggest problem is when everything suggests that the weather will be good, we send our crews out, and then a thunderstorm hits seemingly out of nowhere. Now, with the alert system, we are automatically informed in advance"*



WHITE CASTLE  
ROOFING

Zach Clarke, Director of Residential Operations



# On Demand

- Prepare for Changes in Supply and Demand
- Increase ETA Accuracy
- Protect Assets

## What Customers say about ClimaCell?

*“ClimaCell forecasts provide accurate, actionable insights in real time. We’ve been very impressed with ClimaCell’s products, which help inform our operational decisions and offer quality service to our users.”*



Ari Luks, Operations



# Energy

- Get Real-Time Data for Asset Utilization
- Up-to-the-Minute Precipitation and Fire Index
- Asset-Specific Weather Insights

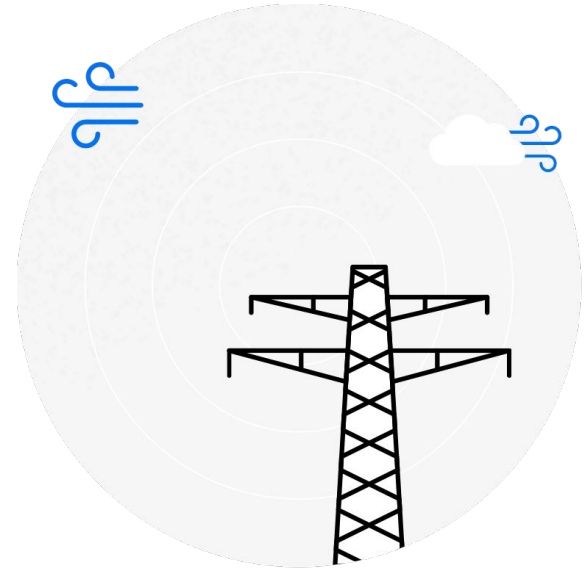
## What Customers say about ClimaCell?

*“Weather is important to us for disaster planning and for responding and recovering from storms, when we can get precise information about what weather will be doing in an area, we can improve readiness and reduce costs.”*



**nationalgrid**

Lisa Lambert, Chief Technology and Innovation Officer of National Grid plc,  
and Senior Vice President of NGP



# Others

## Smart cities

- Air quality-related application: reduce exposure to high PM2.5 conditions
- Flooding warning and management
- Prepare community for incoming weathers



## Renewables

- Maximize power generation
- Increase crew safety and protect assets



## Logistics

- Smart routing that take weather conditions into account
- Railway managements: avoid derailing due to crosswinds, monitor buckling associated with high temperature



# The brands people **rely on most, rely on ClimaCell**



**Forget the forecast.**



climacell

So you can take control



**Q&A**

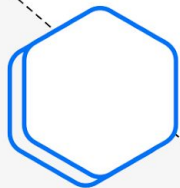




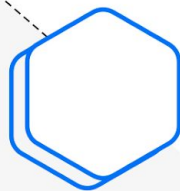
個人經驗、觀察



What's the role of an "Atmospheric Data Scientist (ADS)"?



How is it like doing "research" in a startup, compared to academia?



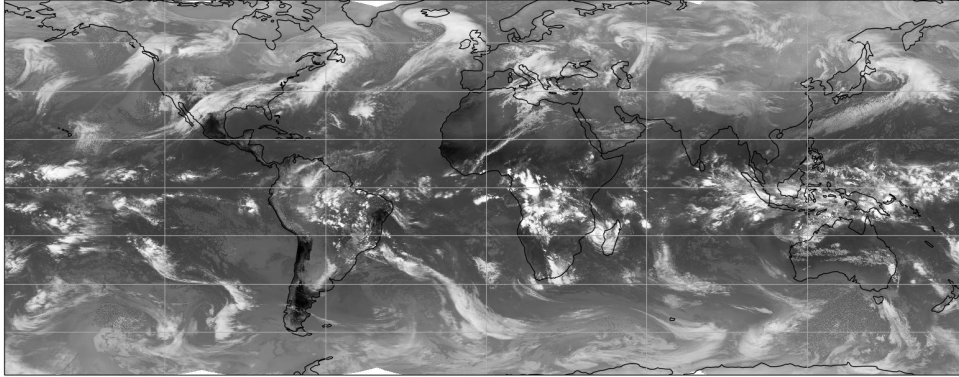
My takes on the weather industry

# What's an ADS?

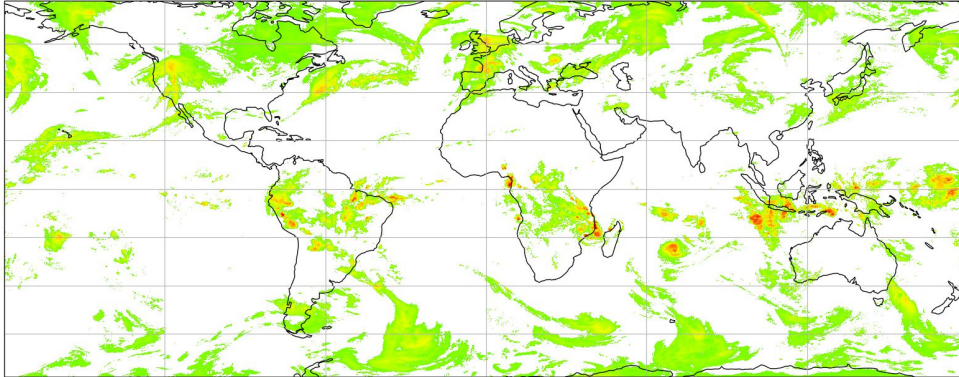
- Overall theme: post-process raw-data, and blend all sorts of weather data, leveraging open source tools and atmospheric science knowledge.
- Including surface obs, numerical model outputs, radar and satellite images (more obs every month).
- Heart of every products (much more than repackaging)
- **A LOT MORE ENGINEERING THAN SCIENCE**

# Global Precipitation layer

Zenith Angle Corrected 70S-70N 201903111700



Rain Rate from Brightness Temp 2019030604Z

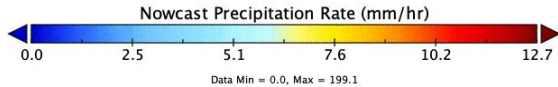
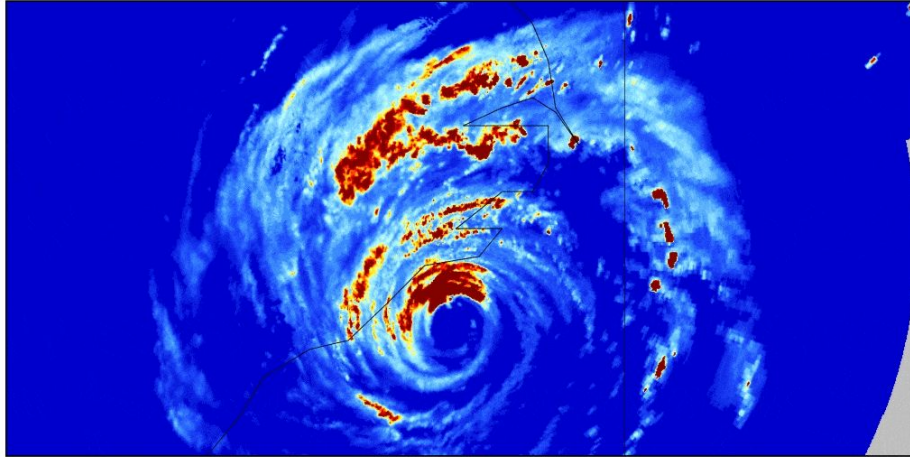


- Merging 5 geostationary satellites to ensure global coverage
- Simple relation: **higher cloud** <> **heavier rain**
- In house rain rate conversion following NOAA works (hydro-estimator)
- < 20 min latency (vs NASA IMERG >4 hr)

# Nowcast

Near real-time, very short range forecast

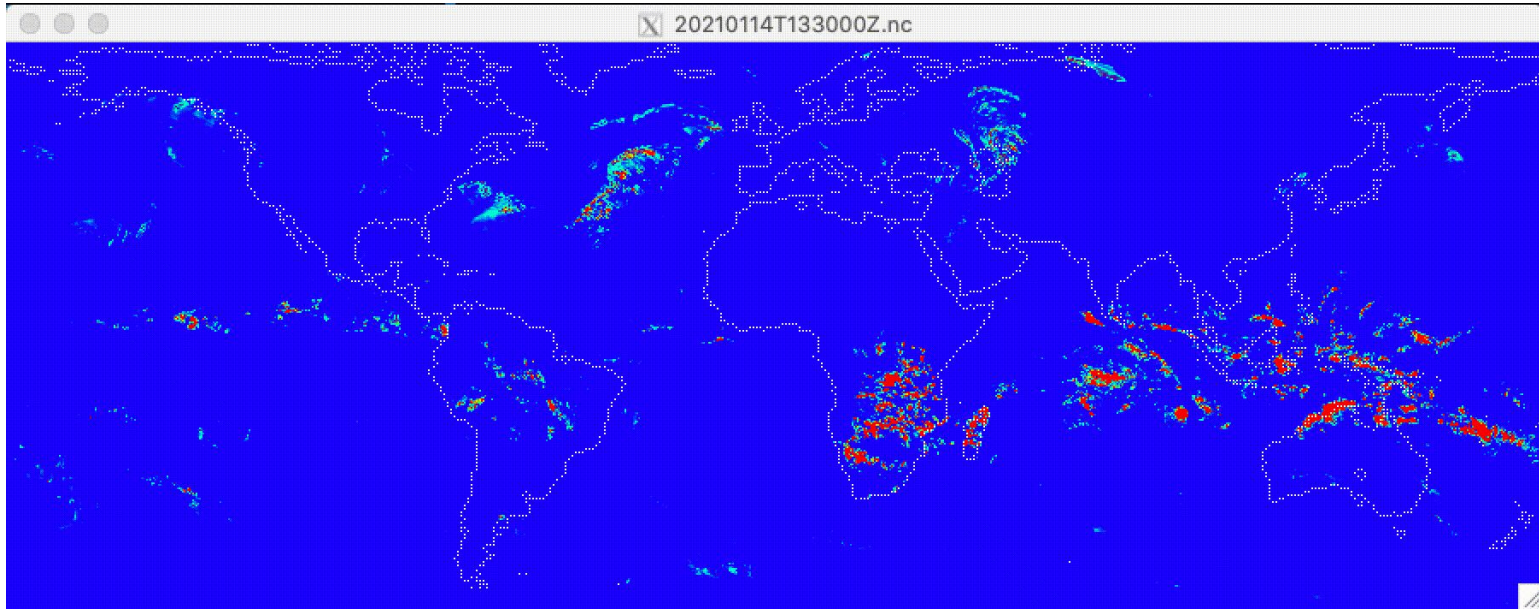
Nowcast Precipitation Rate  
Valid time: 2019-09-06 06:00:00



- Very short range forecast; updates every 5-15 minutes (depending on region)
- Ingests a series of images to describe how precipitation changes over time for a region
- Analysis of how precipitation is moving with images (optical flow)
- Estimates how precipitation moves over time (advection)

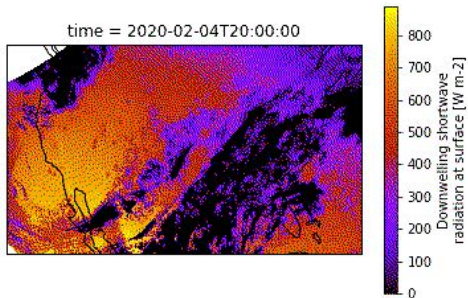
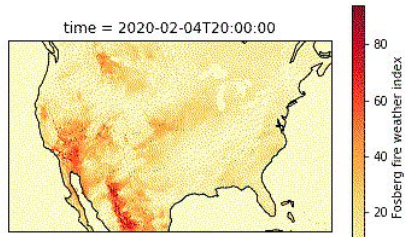
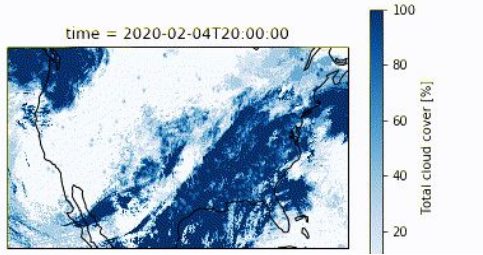
# Global Nowcast

- With cloud infrastructure, we can run the Nowcast algorithm, globally.
- Derived Motion field using GFS precipitable water (similar to the approach in IMERG)

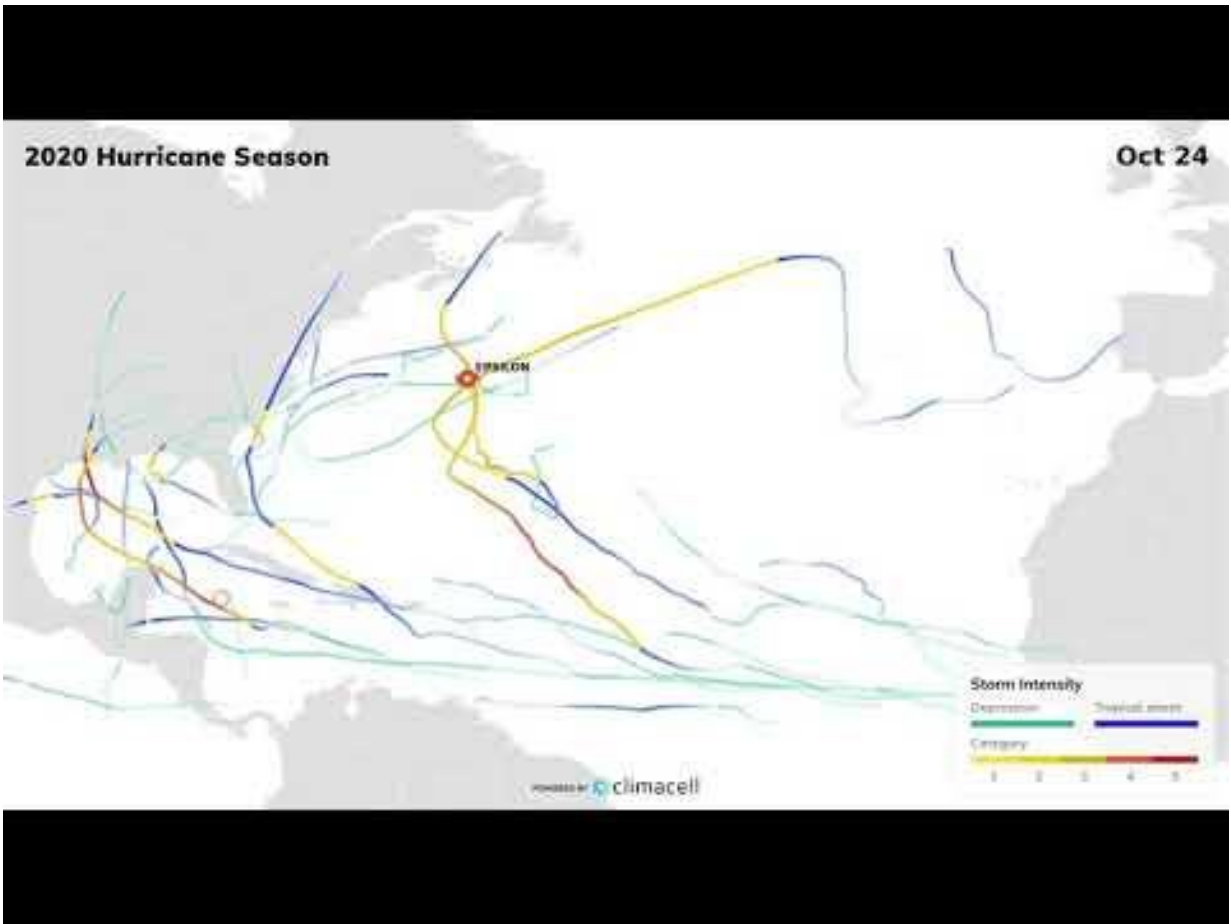




# CURRENT CONDITIONS



- A statistical downscaling product that enhances background models and combines in observations.
- Observations can be from standard sources or IoT (e.g. car temperatures).
- Additionally, some fields (like cloud cover) are developed using proprietary algorithms that combine satellite observations.
- The model is used as a reanalysis and put on hypercast as our real-time product for all dry parameters.





# Proto-typed projects

- Including car sensor data from Porsche and Ford into CCL
- Boundary layer wind for various heights for potential wind farm clients
- Neural-Net-based rain/no-rain detectors, using cell phone signals between towers.
- Train ML model to determine rain/no-rain using traffic-cam data in the US.
- Blending cell phone barometer data to GFS in Japan.

# Research in a Startup

- The roadmap is pretty much in flux
- Requests from everywhere
- Not much chance for long-term planning, researching and execution.
- Too many verticals to shoot for. But resources are limited, a lot of context switching and wasted POCs.
- ***We were on an on-call schedule!!!!***



# Research in a Startup

- We see our works in the products pretty fast!
- Roadmap in flux welcome more ideas
- Collaborate with seasoned software engineers, get our feet wet, learn things fast.
- Startup mindsets: Get something out fast, and iterate.



# On weather industry

- Weather data are commodities: the key lies in bridging the gap between data and decision making.
- We must not see the weather agencies as “competitors” but “partners.”
- We believe there should be robust ways to utilize the ever growing weather data. ClimaCell continues experimenting ways to ingest new data to improve forecasts.
- It's our mission to make weather data available to the regions of poor coverage <https://www.climacell.org>



climacell

So you can take control



**Q&A**